

## Media Release of January 9, 2012

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# Burckhardt Compression appoints new Executive Board member

**Martin Heller, Head of New Machine Sales at Burckhardt Compression and a member of the Executive Board, is handing over his management responsibilities to Dr. Daniel Schillinger on April 1, 2012. Mr. Heller will assume responsibility for Business Development on the same day.**

Dr. Daniel Schillinger (52) will assume the position of Head of Sales for Burckhardt Compression's new machines business and become a member of the Executive Board on April 1, 2012.

Dr. Schillinger currently holds a group-level position as head of sales & marketing at an international industrial company. He has many years of experience in sales & marketing, as a department head and in board-level positions at internationally active companies such as Hilti, Mettler Toledo, Grundfos, Landis & Gyr and ABB.

Burckhardt Compression will strengthen and extend its sales organization in various markets within the scope of its mid-range plan. Martin Heller, Head of Sales for the new machines business since 2000, will assume responsibility for Business Development at Burckhardt Compression on April 1, 2012 and expedite new business projects as a member of the Executive Board with vast knowledge of the market and proven expertise in international sales and marketing. The Board of Directors and the Executive Board thank Martin Heller for his outstanding efforts and achievements in his previous position and are pleased that Mr. Heller will be devoting his full attention to the company's Market Development operations.

"With Martin Heller as Head of Business Development we can expeditiously pursue the market development goals laid out in our strategic plan. These goals are in addition to the ongoing development of the new machine business. I am therefore very pleased that we were able to engage Dr. Daniel Schillinger, an experienced executive with a proven track record, to lead the Sales activities for the new machine business. This step will enable us to press ahead with our expansion goals at both levels," commented Marcel Pawlicek, CEO of Burckhardt Compression.

### About Burckhardt Compression

Burckhardt Compression is one of the worldwide market leaders in the field of reciprocating compressors and the only manufacturer that offers a complete range of Laby<sup>®</sup> (labyrinth piston), Process Gas, and Hyper Compressors. The compressors are used to compress, cool or liquefy gases. Burckhardt Compression's customers include multinational companies active in the chemical, petrochemical, refinery, industrial gas and gas transport and storage industries. With the leading compressor technology, the high-quality compressor components and the comprehensive range of services Burckhardt Compression supports its customers in their effort to minimize the life cycle costs of their reciprocating compressor systems.

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